

Date: Week of 11/15-11/21

LOCATION	Total # Bookings	Total # Shows	Show %	NQ's	NQ %	Total # Sales	Total \$ Sales	Network Sales	Exit Sales	Close %	Efficiency	Average Sale Price	Sales Cash Down	Cash %	Total Clinic Sales
Arlington Heights	328	73	22%	22	30%	27	\$52,550.00	\$40,480.00	\$14,570.00	53%	\$1,030.39	\$1,946.30	\$49,405.00	94%	\$6,409.00
Los Angeles	257	61	24%	17	28%	18	\$51,245.00	\$45,445.00	\$5,800.00	41%	\$1,164.66	\$2,846.94	\$43,705.00	85%	\$2,530.00
Tinley Park	326	100	31%	38	38%	23	\$52,184.00	\$48,430.00	\$3,754.00	37%	\$841.68	\$2,268.87	\$40,317.00	77%	\$-
Denver	141	53	38%	6	11%	21	\$62,879.00	\$55,430.00	\$7,449.00	45%	\$1,337.85	\$2,994.24	\$56,188.00	89%	\$1,685.00
Washington DC	396	58	15%	22	38%	8	\$15,695.00	\$12,500.00	\$3,195.00	22%	\$435.97	\$1,961.88	\$15,695.00	100%	\$2,475.00
San Diego	340	106	31%	42	40%	18	\$65,460.00	\$65,460.00	\$-	28%	\$1,022.81	\$3,636.67	\$48,869.00	75%	\$-
Irvine	254	70	28%	17	24%	18	\$54,520.00	\$51,425.00	\$3,095.00	34%	\$1,028.68	\$3,028.89	\$53,376.00	98%	\$-
Las Vegas	254	83	33%	15	18%	15	\$49,425.00	\$49,425.00	\$-	22%	\$726.84	\$3,295.00	\$32,349.00	65%	\$-
TOTALS	2296	604	26%	179	30%	148	\$403,958.00	\$368,595.00	\$37,863.00	35%	\$950.49	\$2,729.45	\$339,904.00	84%	\$13,099.00

CD Sales
\$160.00
\$350.00
\$200.00
\$60.00
\$100.00
\$650.00
\$400.00
\$320.00
\$2,240.00